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KLOTZ DIGITAL HONOURS WINCOMN TECHNOLOGY AS THEIR NUMBER ONE VARIZONE DISTRIBUTOR IN ASIA

Munich, November 2008 –

KLOTZ DIGITAL was pleased to announce the Chinese company Wincomn Technology as their number one VARIZONE distributor in Asia for 2008. “The influx of orders from Wincomn over the last couple of weeks saw the Chinese technology provider reach their sales targets months before the end of the year and before the other dealers in Asia,” says Patrick Salloch – Managing Director of KLOTZ DIGITAL Asia Pacific. “This is a development that we are very pleased about – to say the least. It proves that the partnership between our companies is working and we have chosen the right partner.”



KLOTZ DIGITAL's CEO Thomas Klotz (left) and Tony Chen, President, Wincomn Technology.

Wincomn received the award for ‘No.1 VARIZONE Distributor – Asia’ during their recent visit to the new KLOTZ DIGITAL headquarters in Feldkirchen – Munich from the CEO of the company Thomas Klotz. The technological trailblazer, who relocated to the new premises in early September, has chosen a suburb of Munich for their new business location which is famous in Germany for its concentration of high-tech companies. The new building complex will accommodate future growth for staff, business operations, and increased sales, customer demands and include an international KLOTZ DIGITAL training centre. Wincomn Technology who has recently secured various high profile installations in China, has been a VARIZONE distributor since April 2008.

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KLOTZ DIGITAL AG of Munich, Germany is the world leader in AudioMedia Platform Technology. KLOTZ DIGITAL manufactures a variety of digital audio mixing consoles, the VADIS AudioMedia Platform, and VARIZONE systems for music distribution, paging and safety announcement installations. KLOTZ DIGITAL has 15 years experience in manufacturing and installing digital radio consoles and audio infrastructures. In fact, KLOTZ DIGITAL has over 1250 digital radio consoles and more than 2000 VADIS frames in service today. For more information contact KLOTZ DIGITAL Asia Pacific voice: **+60-3-5569 3233**, email: asiapacific@klotzdigital.com or on the web at: www.klotzdigital.com

VARIZONE – the Innovative PA Solution for Any Facility

VARIZONE is a revolutionary new audio technology used for audio information, background music (BGM), voice evacuation and paging. It transports audio to individual play-out locations, allowing highly-focused paging, evacuation and microcasting of individual audio programs. Combining a state-of-the-art digital multi-channel bus structure with a robust, industry proven powered speaker system VARIZONE offers amazing configuration and control capabilities. The fully digital speaker bus transmits 8 audio channels and control data via standard CAT5 cable. The avant-garde, fully digital PA system VARIZONE provides opportunities that far exceed that of traditional systems designed around mixer/routers, rack mount amplifiers and 70/100V speaker lines. Zones and loudspeakers are configured by software independent from speaker runs. Any play-out zone can be changed at any time through simple configuration changes in the GUI (Graphical User Interface). VARIZONE is in accordance with modern security and fire evacuation standards. For example it automatically checks for technical and signal faults throughout the entire system down to the single component level. This minimizes downtime as well as loss of building communication and increases security.